CONSTRUCTION GROUP

Ullico Casualty Group, LLC and NFP collaborate to offer Best-In-Class construction insurance and bonding programs and resources tailored to the needs of developers and contractors.



ABOUT ULLICO

For more than 90 years, Ullico has been a proud member of the labor movement, keeping union families safe and secure. From insurance products that protect union members, leaders and employers, to investments in building and infrastructure projects that have created thousands of union jobs, our customers continue to trust us with protecting their families, employees and investments.

The Ullico Inc. Family of Companies includes: The Union Labor Life Insurance Company; Ullico Benefit Solutions; Ullico Casualty Group, LLC; Ullico Investment Company, LLC; and Ullico Investment Advisors, Inc. For additional information, visit **www.ullico.com**.



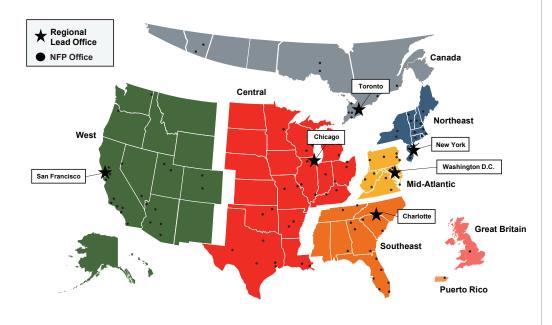
ABOUT NFP

NFP is a leading insurance broker and consultant that provides employee benefits, property and casualty, retirement, and individual private client solutions through our licensed subsidiaries and affiliates. Our expertise is matched by our commitment to each client's goals and is enhanced by our investments in innovative technologies in the insurance brokerage and consulting space.



NFP'S REGIONAL OFFICES – FOCUSED EXPANSION

Acquisition strategy allows NFP to expand presence in underrepresented regions, round out service capabilities and product expertise, and gain economies of scale.



SPECIALIZED OFFERINGS



MBE/WBE Support Services



Alternative Dispute Resolution (ADR) For Specialized Regions Only



Master Builder's Risk Programs



Customized PLL/CPL Programs



Captive Solutions





Environmental

Practice Lead Christopher Alviggi

Best in class Environmental Practice team with of over 35 years of experience in the Insurance, Environmental and Lending industries. This vast experience ensures that our clients are provided with the most creative and effective approaches available in the industry.

- structure coverage around assumed/ retained liabilities.
- Single point of contact at NFP Environmental starting at risk analysis
- · Proprietary insurance solutions with top carriers which significantly enhance

Corporate Programs

Practice Lead Anthony Dietz

Wrap-Ups

Practice Lead Chris Smith

Builder's Risk

Practice Lead Michael Dantuono

Professional

Practice Lead Cynthia Olinger, PhD



Surety

It Starts With The Dirt

- · Deal centric focus enables NFP to
- and ending with claims closure.
- insurance offering.

Let's Help You Sleep Soundly

We are here to help you identify and address the risks and exposures of your business so you can focus on growth and executing your business plan.

- · Identify, evaluate and mitigate risks.
- Explore innovative structures and risk transfer mechanisms.
- Policies designed with limits, deductibles and coverages specific to your risks and appetite.
- Engaged team providing comprehensive and timely servicing.
- Construction focused expertise and

Wrapping Up Your Risk

A nationally recognized group of crossdisciplined professionals with a deep understanding of wrap-ups from multiple perspectives – General Contracting – Underwriting - Risk Management.

- Enhanced Coverage Terms -Higher limits and project specific.
- Reduced Litigation Single policy and single counsel across all trades.
- · Simplified Claims Management -Sponsor controls claim process.
- Known Completed Operations Coverage – Up to 10 years post construction.

Built to Protect Your Project

Our team has proven expertise in tailoring builder's risk coverage to protect your project during the course of construction from catastrophes and every day hazards alike to help keep your project moving forward.

- We maintain highly respected relationships with key underwriters.
- Comprehensive coverage specific to your project's scope and location.
- Limits and deductibles structured best for your business interests.
- Expertise to help you navigate through contract requirements.

Protecting Your Expertise

Our professional liability specialists understand complex construction professional exposures. We help you optimize your risk management strategy so that you may focus on successful execution of your projects.

- Understanding Your Business Partner with you to understand your expertise, business practices, and risk appetite.
- Our Contribution Help you understand the coverage that you have, what you need, and your options for managing your professional liabilities.
- Market Expertise Bring you the best:
- Coverage Structure Limits/Retention
- Terms/Conditions Price

Service That Understands

Whether you're family-owned, private-equity owned or publicly traded, we can custom-tailor surety solutions to accommodate your needs. We have experience supporting a wide variety of contractors, including:

- · Building Contractors
- · Heavy/Highway Contractors
- Environmental Contractors
- Marine Contractors
- Specialty Contractors

REAL ESTATE SERVICES

All We Do Is Real Estate "Day-in & Day-out"

Our service approach is underpinned by robust processes to ensure that all services are delivered efficiently and in accordance with our clients' expectations. We believe strong account management and client service are achieved when we provide confidence to our client in the form of:



Expertise – We know real estate and our colleagues have 15+ years average experience in the space.



Client First Mentality – We will provided advice and service based only on what is best for the client.



Responsiveness and Timeliness – We are the service provider; you are the client. Our priority is to consistently provide you with first class service.

CONSTRUCTION/REAL ESTATE **DEVELOPMENT CLAIMS SERVICES**



LOSS CONTROL SERVICES

- Comprehensive loss and exposure analysis.
- Safety & health plan review and development.



Benchmarking



- On-site surveys focusing on major loss sources.
- · Training program development and delivery.



Review, coordination and management of insurer activities.



Coordination and management of third party service providers.



Preparation of stewardship reports to management providing updates on the progress of safety initiatives.

FOR MORE INFORMATION





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